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(Incorporated in the Cayman Islands with limited liability)
(Stock code: 1559)

# INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2020

The board (the "Board") of Directors (the "Directors") of Kwan On Holdings Limited (the "Company") is pleased to announce the unaudited results of the Company and its subsidiaries (collectively referred to as the "Group") for the six months ended 30 September 2020 (the "Reporting Period"), together with comparative figures for the corresponding preceding period, as follows:

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 September 2020

		Six mor	iths ended
		30 Se <sub>1</sub>	ptember
		2020	2019
	Notes	HK\$'000	HK\$'000
		(Unaudited)	(Unaudited)
Revenue	5	264,570	243,032
Cost of services		(245,018)	(218,413)
Gross profit		19,552	24,619
Other income		10,455	7,304
Other gains and losses		(150)	5
Administrative expenses		(21,918)	(22,561)
Finance costs	6	(4,206)	(3,722)
Profit before tax		3,733	5,645
Income tax expense	7	(181)	(611)

	30 Septemb		
	Notes	2020 <i>HK</i> \$'000 (Unaudited)	2019 <i>HK</i> \$'000 (Unaudited)
Profit for the period	8	3,552	5,034
Other comprehensive income/(expense)  Item that will not be reclassified subsequently to profit or loss:  Fair value gain/(loss) on financial assets at fair			
value through other comprehensive income		14,361	(9,401)
		14,361	(9,401)
Item that may be reclassified subsequently to profit or loss:  Exchange differences arising on translation			
of foreign operations		5,799	793
		5,799	793
Other comprehensive income/(expense) for the period		20,160	(8,608)
Total comprehensive income/(expense) for the period		23,712	(3,574)
Profit for the period attributable to: Owners of the Company Non-controlling interests		3,832 (280)	4,821 213
		3,552	5,034
Total comprehensive income/(expense)			
for the period attributable to: Owners of the Company Non-controlling interests		24,001 (289)	(3,787)
		23,712	(3,574)
Earnings per share			
<ul><li>Basic and diluted (HK cents)</li></ul>	9	0.24	0.40

Six months ended

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2020

	Notes	30 September 2020 HK\$'000 (Unaudited)	31 March 2020 <i>HK\$'000</i> (Audited)
Non-current assets			
Property, plant and equipment	10	47,740	45,265
Right-of-use assets	11	13,737	17,186
Interest in associates		36	36
Financial assets at fair value through			
other comprehensive income	12	36,453	20,578
Other receivables		54,891	53,635
		152,857	136,700
Current assets			
Inventories	13	171,063	161,284
Trade and other receivables	14	178,861	181,103
Amount due from an associate		69,304	69,306
Amounts due from other partners			
of joint operations		262	3,184
Contract assets		258,623	222,950
Pledged bank deposits		43,745	43,745
Bank balances and cash		49,253	109,532
		771,111	791,104
Current liabilities			
Contract liabilities		37,313	21,298
Lease liabilities		6,188	6,400
Trade and other payables  Amounts due to other partners of	15	109,117	103,030
joint operations		4,620	11,127
Bank borrowings		145,125	185,001
Income tax payable		2,272	3,050
		304,635	329,906
Net current assets		466,476	461,198
Total assets less current liabilities		619,333	597,898

	30 September 2020 <i>HK\$</i> '000	31 March 2020 <i>HK</i> \$'000
	(Unaudited)	(Audited)
Non-current liabilities		
Lease liabilities	8,589	11,629
Bank borrowings	67,144	66,563
Deferred tax liabilities	3,738	3,556
	79,471	81,748
NET ASSETS	539,862	516,150
Capital and Reserves		
Share capital	15,840	15,840
Reserves	524,678	500,677
Equity attributable to owners		
of the Company	540,518	516,517
Non-controlling interests	(656)	(367)
TOTAL EQUITY	539,862	516,150

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30 September 2020

#### 1. GENERAL INFORMATION

The Company was incorporated in the Cayman Islands on 6 December 2012, as an exempted company with limited liability under the Companies Law (2004 revision) Chapter 22 of the Cayman Islands. The registered office of the Company is located at the offices of Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands. The principal place of business is at Unit 2801, 118 Connaught Road West, Hong Kong.

The Company is an investment holding company and its subsidiaries are principally engaged in the provision of construction and maintenance works on civil engineering contracts in respect of buildings, waterworks, site formation, road works and drainage and slope upgrading in Hong Kong. The Group also engaged in building works and property development in Southeast Asia.

#### 2. BASIS OF PREPARATION

The unaudited condensed consolidated financial statements for the Reporting Period have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants and the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Stock Exchange").

The unaudited condensed consolidated financial statements for the Reporting Period have not been audited by the Company's independent auditors, but have been reviewed by the Audit Committee of the Company.

The unaudited condensed consolidated financial statements for the Reporting Period are presented in Hong Kong dollars ("HK\$"), which is the same functional currency of the Company.

The Preparation of an interim report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

#### 3. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments, which are measured at fair values, as appropriate.

Other than changes in accounting policies resulting from application of new and amendments to Hong Kong Financial Reporting Standards ("HKFRSs"), the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 September 2020 are the same as those presented in the Group's annual financial statements for the year ended 31 March 2020.

#### Application of new and amendments of HKFRSs

The Group has applied the following new and amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants for the first time in the current period:

Amendments to HKAS 1 and HKAS 8 Definition of Material Amendments to HKFRS 3 Definition of a Business

Amendment to HKFRS 9, HKAS 39 Interest Rate Benchmark Reform

and HKFRS 7

HKFRS 17

Insurance Contracts

The application of the new and amendment to HKFRSs in the current period has had no material effect on the amounts reported and/or the disclosures set out in the Interim Financial Statements.

#### 4. SEGMENT INFORMATION

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker ("CODM"). The CODM, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Chief Executive Officer of the Company that makes strategic decisions.

The Group has two reportable segments. The following summary describes the operations in each of the Group's reportable segments:

Construction – the provision of construction and maintenance works on civil engineering contracts and commercial building works; and

Property development – Property development for sales of residential units, commercial units and car parking spaces.

The accounting policies of the operating segments are the same as the Group's accounting policies. The Chief Executive Officer assesses the performance of the operating segments based on the segment results, which represent the profit before income tax earned by each segment without allocation of interest income, net exchange gain/loss, finance costs from lease liabilities, finance costs from bank loan and central administrative costs and directors' emoluments. Segment assets consist of all operating assets and exclude financial assets at fair value through other comprehensive income and other corporate assets, which are managed on a central basis.

# **Segment revenue and results**

The information of segment revenue and segment results are as follows:

# For the period ended 30 September 2020

	Construction HK\$'000	Property development <i>HK\$</i> '000	Total <i>HK\$</i> '000
REVENUE			
External sales	264,570		264,570
RESULTS			
Segment results	14,473	(436)	14,037
Interest income			2,799
Exchange loss – net			(556)
Finance costs arisen from bank loans			(3,756)
Finance costs arisen from lease liabilities			(450)
Central administrative costs and			
directors' emoluments			(8,341)
			3,733
For the period ended 30 September 2019			
	Construction HK\$'000	Property development <i>HK\$</i> '000	Total <i>HK\$</i> '000
REVENUE			
External sales	243,032		243,032
RESULTS			
Segment results	13,282	(214)	13,068
Interest income			3,303
Exchange loss – net			3,865
Finance costs arisen from lease liabilities			(22)
Finance costs arisen from bank loans			(3,700)
Central administrative costs and			
directors' emoluments			(10,869)
			5,645

# Other information

Amounts included in the measure of segment results:

# For the period ended 30 September 2020

		Property	
	Construction	development	Total
	HK\$'000	HK\$'000	HK\$'000
Loss on disposal of property,			
plant and equipment	150	_	150
Depreciation of right-of-use asset	2,904	_	2,904
Depreciation of property,			
plant and equipment	2,852	_	2,852
For the period ended 30 September 2019			
		Property	
	Construction	development	Total
	HK\$'000	HK\$'000	HK\$'000
Gain on disposal of property,			
plant and equipment	5	_	5
Depreciation of right-of-use assets	1,246	_	1,246
Depreciation of property,			
plant and equipment	1,902		1,902

# Segment assets and liabilities

## As at 30 September 2020

	Construction HK\$'000	Property development <i>HK\$</i> '000	Total <i>HK\$</i> '000
Reportable segment assets	666,590	183,934	850,524
Reportable segment liabilities	301,193	71,987	373,180
Other segment information: Additions to non-current assets	6,116		6,116

Segment assets consist primarily of property, plant and equipment, trade and other receivables, contract assets, inventories, right-of-use assets and cash and cash equivalents.

Segment liabilities consist primarily of trade and other payables, bank borrowings, contract liabilities and finance lease liabilities.

#### As at 31 March 2020

	Construction HK\$'000	Property development <i>HK\$</i> '000	Total HK\$'000
Reportable segment assets	644,578	174,199	818,777
Reportable segment liabilities	315,523	84,509	400,032
Other segment information: Additions to non-current assets	29,102		29,102

Segment assets consist primarily of property, plant and equipment, trade and other receivables, contract assets and cash and cash equivalents.

Segment liabilities consist primarily of trade and other payables, bank borrowings and contract liabilities.

Reconciliation of reportable segment assets to total assets is as follows:

	30 September	31 March
	2020	2020
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Total reportable segment assets	850,524	818,777
Financial assets at fair value through other comprehensive income	36,453	20,578
Unallocated corporate assets - property, plant and equipment	31,094	31,643
Unallocated corporate assets – bank balances and cash	2,608	52,930
Other unallocated corporate assets	3,289	3,876
Total assets	923,968	927,804
Reconciliation of reportable segment liabilities to total liabilities is	as follows:	
	30 September	31 March
	2020	2020
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Total reportable segment liabilities	373,180	400,032
Unallocated corporate liabilities – bank borrowings	9,935	10,182
Other unallocated corporate liabilities	991	1,440

# Geographical information

All of the Group's revenue was derived from Hong Kong. Information about the Group's non-current assets other than financial assets at fair value through other comprehensive income and interests in associates is presented based on the geographical location of the assets.

	Non-current Assets	
	30 September	31 March
	2020	2020
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
- Hong Kong (city of domicile)	69,165	68,137
– Thailand	47,203	47,949
	116,368	116,086

# Information about major customers

Revenues from customers of the corresponding years contributing over 10% of the total revenue of the Group are as follows:

	30 September	30 September
	2020	2019
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
– Customer A	109,307	80,900
– Customer B	42,390	_
– Customer C	31,967	72,879
– Customer D	31,365	_
– Customer E	31,358	_

## 5. REVENUE

During the period, the Group's revenue represents amount received and receivable from contract works performed.

Six months ended	
30 Sep	tember
2020	2019
HK\$'000	HK\$'000
(Unaudited)	(Unaudited)

Revenue from contracts with customers within the scope of HKFRS 15 for the period ended 30 September 2020:

Revenue by services lines:

<ul> <li>Provision of construction and maintenance works on civil</li> </ul>		
engineering contracts, recognised over time	264,570	243,032

## 6. FINANCE COSTS

	Six months ended		
	30 September		
	2020	2019	
	HK\$'000	HK\$'000	
	(Unaudited)	(Unaudited)	
Interest on:			
Bank borrowing	6,827	4,199	
Lease liabilities	449	22	
	7,276	4,221	
Less: Amount capitalised in inventories	(3,070)	(499)	
	4,206	3,722	

Borrowing costs capitalised are interest expenses incurred for financing the development of qualifying assets specifically. The capitalisation rate of borrowings is 7.5% (for the six months ended 30 September 2019: 7.5%).

## 7. INCOME TAX EXPENSES

On 21 March 2018, the Legislative Council of HK Special Administrative Region passed The Inland Revenue (Amendment) (No. 7) Bill 2017 (the "Bill") which introduced the Two-tiered Profits Tax Rates Regime. The Bill was signed into law on 28 March 2018 and was gazetted on the following day. Under the Two-tiered Profits Tax Rates Regime, the first HK\$2 million of profits of the qualifying group entity will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. The profits of group entities not qualifying for the Two-tiered Profits Tax Rates Regime will continue to be taxed at a flat rate of 16.5%. The Directors considered the amount involved upon implementation of the Two-tiered Profits Tax Rates Regime is insignificant to the condensed consolidated financial statements. HK Profits Tax is calculated at 16.5% of the estimated assessable profits for both periods.

#### 8. PROFIT FOR THE PERIOD

	Six months ended 30 September	
	<b>2020</b> 201	
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Profit for the period has been arrived at after charging:		
Depreciation of property, plant and equipment	3,449	2,419
Depreciation of right-of-use assets	3,367	1,246

## 9. EARNINGS PER SHARE

The calculation of basic earnings per share is based on the following data:

	Six months ended 30 September	
	2020	2019
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Earnings		
Profit for the period attributable to owners of the Company for the purpose of basic earnings purpose	3,832	4,821
	- 1 - 1 - 1 - 1 - 1	of shares
Number of shares	'000	'000
Weighted average number of ordinary shares for the purpose of basic earnings per share	1,584,000	1,584,000

No diluted earnings per share is presented as there were no dilative potential ordinary shares during both periods.

# 10. PROPERTY, PLANT AND EQUIPMENT

	Leasehold land and building HK\$'000	Leasehold improvements HK\$'000	Furniture and fixtures HK\$'000	Machinery HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
COST						
At 1 April 2019 Additions Disposals	32,882	1,010 330	5,887	13,949 1,830 (537)	17,535 6,668 (852)	71,263 8,828 (1,389)
At 31 March 2020	32,882	1,340	5,887	15,242	23,351	78,702
Additions Disposal				4,820	1,296 (1,105)	6,116 (1,106)
At 30 September 2020	32,882	1,340	5,887	20,061	23,542	83,712
ACCUMULATED DEPRECIATION						
At 1 April 2019 Charge for the year Eliminated on disposals	1,316 658	320 287	4,770 351	11,406 1,326 (537)	11,916 2,261 (637)	29,728 4,883 (1,174)
At 31 March 2020	1,974	607	5,121	12,195	13,540	33,437
Charge for the year Eliminated on disposal	328	158	135	967 	1,779 (832)	3,367 (832)
At 30 September 2020	2,302	765	5,256	13,162	14,487	35,972
CARRYING VALUES						
At 30 September 2020	30,580	575	631	6,899	9,055	47,740
At 31 March 2020	30,908	733	766	3,047	9,811	45,265

The above items of property, plant and equipment, are depreciated on a straight-line basis at the following rates per annum:

Leasehold land and building 50 years or over the lease terms, whichever is shorter Leasehold improvements 38% or over the lease terms, whichever is shorter

Furniture and fixtures 20% - 25% Machinery 15% - 25%

Motor vehicles 25%

As at 30 September 2020, the Group's leasehold land and building with carrying amount amounting to approximately HK\$30,580,000 (31 March 2020: HK\$30,908,000) was pledged to secure banking facilities granted to the Group.

As at 30 September 2020, included in the property, plant and equipment is the Group's right-of-use assets, in respect of leasehold land and building under long lease located in Hong Kong of HK\$30,580,000 (31 March 2020: HK\$30,908,000) of which the Group is the registered owner of these properties interests. The Group holds commercial properties for its operations in Hong Kong, where its office premises are located. Lump sum payments were made upfront to acquire these properties interests from their previous registered owner in Hong Kong, and there are no ongoing payments to be made under the terms of the land lease, other than payments based on rateable values set by the government authorities. These payments vary from time to time and are payable to the government authorities.

# 11. RIGHT OF USE ASSETS

	Leasehold properties HK\$'000
COST	
At 1 April 2019	1,814
Additions	20,274
At 31 March 2020	22,088
Additions	
At 30 September 2020	22,088
ACCUMULATED DEPRECIATION	
At 1 April 2019	_
Charge for the year	4,902
At 31 March 2020	4,902
Charge for the year	3,449
At 30 September 2020	8,351
CARRYING VALUE	
At 30 September 2020	13,737
At 31 March 2020	17,186

The Group has obtained the right to use other properties as its office premises through tenancy agreements. These leases typically run for an initial period of 2 to 5 years.

In addition to the above, the Group has right-of-use assets related to properties interests of which the Group is the registered owner. Details of which are set out in Note 10 to these consolidated financial statements.

#### 12. FINANCIAL ASSET AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

30 September 31 March 2020 2020 HK\$'000 HK\$'000 (Unaudited) (Audited)

Equity investments designated at fair value through other comprehensive income

Common shares listed on The Philippine Stock Exchange., Inc., at market value

**36,453** 20,578

On 9 May 2018 (after trading hours), Jovial Elm Limited (the "**Purchaser**"), a wholly-owned subsidiary of the Company, has entered into a share sale agreement to acquire 200,000,000 common shares in IRC Properties, Inc., a company listed on The Philippine Stock Exchange Inc. Stock Code: IRC) ("**IRC**") at a consideration of PHP280,000,000 (equivalent to approximately HK\$42,360,000), represented approximately 13.3% equity interest in IRC.

Further details are referred to the Company's announcements dated 10 May 2018 and 24 May 2018.

During the year ended 31 March 2019, IRC had increased its number of issued common shares to 6,061,578,964. Accordingly the equity interest of the Group was immediately diluted. As at 30 September 2020 and 31 March 2020, the Group held the interest of IRC was approximately 3.3%.

#### 13. INVENTORIES

Inventories represent property under development for sale on two parcels of freehold land located in the Republic of the Philippines. There is no write-down of inventories to net realisable value nor the reversal of such a write-down during the year (six months ended 30 September 2019: Nil). The Group is currently in the process of the application of the land certificates.

The cost of properties under development for sale comprises specifically identified cost, including the acquisition cost of land, aggregate direct cost of development, direct tax and borrowing costs capitalised.

As at 30 September 2020, the Group's freehold land, amounting to approximately HK\$162,352,000 (31 March 2020: HK\$155,339,000) was pledged to secure banking facilities granted to the Group.

#### 14. TRADE AND OTHER RECEIVABLES

	30 September	31 March
	2020	2020
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Trade receivables	17,425	11,609
Performance deposit (Note (a))	29,782	29,782
Receivables in respect of construction materials		
procurement (Note (b))	-	15,589
Other receivables in relation to a transferred		
construction project (Note (c))	72,073	69,408
Other receivables (Note (d))	4,434	4,374
VAT recoverable	12,738	12,201
Receivables from subcontractors (Note (e))	64,864	61,469
Less: allowance for impairment of other receivables	(2,557)	(2,557)
Net other receivables	181,334	190,266
Prepayments and deposits	34,992	32,863
Total trade and other receivables	233,751	234,738
Less: Classified under non-current assets	(54,890)	(53,635)
	178,861	181,103

#### Notes:

- (a) The amount represented the performance deposit amounted to PHP198,545,576 (equivalent to approximately HK\$29,782,000) paid to the land owner for construction project in the Republic of the Philippines. The balance was interest-free, repayable upon the completion of construction project which is expected to be within 2 to 3 years, secured by the pledge of entire equity interests in the land owner and guaranteed by a substantial shareholder of the Company.
- (b) During the year ended 31 March 2020, the Group has entered into a construction materials procurement agreement with a third-party supplier for the Group's civil engineering projects in Hong Kong. A prepayment of US Dollar 2 million (equivalent to approximately HK\$15,589,000) was paid to the supplier in December 2019, which represents 40% of the total contract sum. The first batch of materials was expected to be delivered to the Group before March 2020. However, due to the outbreak of COVID-19 virus globally, the delivery of the materials was delayed. After negotiation with the supplier, the Group has agreed to cancel the transaction and the prepayment has been fully refunded to the Group during the reporting period.

On 2 April 2018, the Group entered into a subcontracting agreement with an independent overseas main contractor for a construction project in Thailand. Following certain changes in the development progress, the Group, after completing partial works, transferred the subcontracting agreement to an independent third party company registered in Thailand (the "Successor"). The certified value of works completed by the Group amounted to THB477,318,232 (equivalent to approximately HK\$116,600,000) (the "Receivable"). Pursuant to the tripartite agreement entered between the Group, the main contractor and the Successor, all the Group's obligations and liabilities under the subcontracting agreement were transferred to the Successor on 29 November 2018. As stipulated in the tripartite agreement, the main contractor will return the Receivable together with an interest at 5% per annum to the Group on completion of the project.

In March 2020, the main contractor has informed the Group that the expected completion date of the project was delayed. On 15 October 2019, the Group and the main contractor entered into a repayment agreement, pursuant to which, the main contractor shall repay to the Group the receivable of THB477,318,232 (equivalent to approximately HK\$118,129,000) and underlying interest in the manner of (i) THB205,620,283 (equivalent to approximately HK\$48,721,000) of the Receivable and underlying interest for the year would be repaid on or before 31 March 2020; and (ii) the remaining Receivable of THB271,697,949 (equivalent to approximately HK\$69,408,000) and underlying interest at 8% per annum will be repaid in 3 equal installments in 31 March 2021, 31 March 2022 and 31 March 2023 respectively. The amount for each installment shall be THB90,565,983 (equivalent to approximately HK\$23,136,000). As at 31 March 2020, the first repayment of THB205,620,283 (equivalent to approximately HK\$48,721,000) have been received by the Group. The remaining Receivable and the interest thereon are guaranteed by a substantial shareholder of the Company, who is also the beneficial owner of the project.

- (d) Included in other receivables of the Group is amount due from the non-controlling interest of a subsidiary, U-Tech Engineering Co. Ltd., amounting to HK\$1,901,000 as at 30 September 2020 (31 March 2020: HK\$1,901,000). The balance is unsecured, interest-free and repayable on demand.
- (e) The amount represented the expenses paid on behalf of the subcontractors and is expected to be settled upon completion of the related contracts.

## Trade receivables

The Group allows an average credit period of 21 days to its trade customers. The following is an aged analysis of trade receivables presented based on the invoice date at the end of the reporting period.

	30 September	31 March
	2020	2020
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Within 30 days	17,425	11,609

As at 30 September 2020, the Group had no trade receivables that were past due nor impaired (31 March 2020: Nil).

#### Other receivables

The movements of loss allowance for other receivables are as follows:

HK\$'000

At 1 April 2018, 31 March 2019, 1 April 2019, 31 March 2020 and 30 September 2020

2,557

# 15. TRADE AND OTHER PAYABLES

	30 September	31 March
	2020	2020
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Trade payables	48,194	45,332
Retention payables	43,580	41,075
Amount due to non-controlling interest of		
a subsidiary – <i>Note</i>	4,035	2,647
Other payables and accruals	13,308	13,976
	109,117	103,030

Note: The balance is unsecured, non-interest bearing and repayable on demand.

The following is an aged analysis of trade payables presented based on the invoice date at the end of the reporting period.

	30 September 2020 HK\$'000 (Unpudited)	31 March 2020 <i>HK</i> \$'000
Within 30 days More than 30 days but within 90 days	(Unaudited) 23,147 957	(Audited) 18,971 1,460
More than 90 days	48,194	24,901 45,332

The credit period on purchases of goods is 30 to 45 days. The Group has financial risk management policies in place to ensure that all payables are settled within the credit timeframe.

# MANAGEMENT DISCUSSION AND ANALYSIS

#### **BUSINESS REVIEW**

The Group is principally engaged in construction and property development in both Hong Kong and Southeast Asia. During the period under review, all the reported revenue of the Group was contributed by the construction segment, in which civil engineering contracts in Hong Kong continued to provide a reliable source of income to the Group. Despite the challenging times with the COVID-19 pandemic worldwide and the increasing pressure on the construction cost, the Group's total revenue still rose by 8.9% compared to the same period last year and recorded a gross profit of HK\$19.6 million.

## Construction

For the civil engineering contracts in Hong Kong, the Group is engaged in the provision of (i) waterworks engineering services; (ii) road works and drainage services and site formation works; and (iii) landslip preventive and mitigation works to slopes and retaining walls services ("LPM Services").

As at 30 September 2020, the Group had 14 contracts in progress in Hong Kong including contracts awarded to the Group and to the Group's joint venture and joint operations. The estimated outstanding contract sum as at 30 September 2020 amounted to approximately HK\$1.0 billion (31 March 2020: HK\$1.2 billion).

# **Property development**

The Group owns two contiguous parcels of land for development use. Each of the two parcels of land is located at 550 Jorge Bocobo Extension, Ermita, Manila, National Capital Region, the Philippines (the "**Property**"), which comprises a hotel offering 145 rooms and a carparking lot. The Property is planned to be redeveloped into two apartment towers. As per two Transfer Certificates of Title Nos. 234272 and 271712, the Property has a site area of approximately 3,312.00 sq.m. The proposed development of the Property has a proposed gross floor area ("**GFA**") of approximately 128,132.00 sq.m and a proposed saleable area of approximately 104,294.00 sq.m.

According to the current plan, the Property will be developed into two 55-storey apartment towers accommodating over 2,000 residential units, with a shopping mall and over 400 carparking spaces. The start of the construction work was delay due to quarantine and other preventive measures against the COVID-19 pandemic in the Philippines. The management are closely monitoring the situation and work to finalise the construction and building design plan that is yet to be approved by the local authority.

# **PROSPECTS**

The second half year is expected to remain challenging amid the increasing uncertainties arising from the outbreak of COVID-19 and US-China trade tensions. Nevertheless, we remain confident in the Group's capability to response to the external challenges. In order to maximising return to our shareholders, we will continue to enhance artificial intelligence project management and participate in the civil engineering projects by Hong Kong Government, that is able to provide a stable income stream to the Group. Meanwhile, we will also make use of the advantages of the background of the Group's largest shareholder and thus explore other promising opportunities of overseas projects.

# FINANCIAL REVIEW

#### Revenue

Revenue for the Reporting Period rose 8.9% to HK\$264.6 million from 243.0 million, thanks to the revenue growth in LPM services contract. During the Reporting Period, LPM services contract recorded a revenue of HK\$39.1 million during the Period, representing a growth of 142.8% or HK\$23.0 million as compared with the same period last year. The increase was mainly due to the revenue contributed by the project GE201801 and HA20189123, which were commenced in the third quarter of last year and hence did not contribute any revenue in the last interim period.

During the Reporting Period, waterworks engineering services contract recorded a revenue of HK\$27.7 million, down 19.1% or HK\$6.5 million as compared with the same period last year. However, the effect was mostly offset by the growth of revenue from road works and drainage contracts of HK\$5.1 million during the Reporting period, representing an increase of 2.6% from HK\$192.7 million as compared with the same period last year.

## **Cost of Services**

Cost of services increased to HK\$245.0 million for the Reporting Period, representing an increase of 12.2% from HK\$218.4 million as compared with the same period last year. The increase was in associate with the increase in revenue and the decrease in gross profit margin for the Reporting Period.

## **Gross Profit**

Gross Profit for the Reporting Period was HK\$19.6 million, representing a decrease of HK\$5.1 million or 20.6% when compared with the same period last year (six months ended 30 September 2019: HK\$24.6 million).

The gross profit margin was 7.4% in the Reporting period, representing a decrease of 20.6% against the 10.1% margin in the same period last year. The decrease was mainly attributable to the drop of gross profit margin of road works and drainage contracts to 7.7% in the Reporting period from 13.2% in the same period last year.

## Other income

Other income for the Reporting Period amounted to approximately HK\$10.5 million (six months ended 30 September 2019: HK\$7.3 million). The main reason for the increase was an income contributed from the HKSAR government subsidy under the employment support scheme.

# **Administrative expenses**

Administrative expenses for the Reporting Period were approximately HK\$21.9 million (six months ended 30 September 2019: HK\$22.5 million), which is relatively stable when compared with the same period last year.

# **Finance costs**

Finance costs for the Reporting Period to approximately HK\$4.2 million (six months ended 30 September 2019: HK3.7 million). The increase was mainly due to the increase of finance cost arisen from lease liabilities.

#### Income tax

Income tax expenses decreased to approximately HK\$0.2 million (six months ended 30 September 2019: HK\$0.6 million) for the Reporting Period. Such decrease was in line with the decrease in profit before tax for Hong Kong operation.

# Profit and total comprehensive income

As a result of the foregoing, profit for the Reporting Period amounted to approximately HK\$3.5 million (six months ended 30 September 2019: HK\$5.0 million).

The Group recorded a fair value gain of financial asset through other comprehensive income of approximately HK\$14.4 million (six months ended 30 September 2019: fair value loss of HK\$9.4 million). The gain represented the changes in the quoted market price of 200,000,000 common shares in IRC Properties Inc. at the end of the Reporting Period.

## LIQUIDITY AND FINANCIAL RESOURCES

The Group generally finances its operations with internally generated cash flow and facilities provided by banks. As at 30 September 2020, the Group had bank and cash of approximately HK\$49.3 million (31 March 2020: HK\$109.5 million), while outstanding borrowings amounted to approximately HK\$212.3 million (31 March 2020: HK\$251.6 million). The change in bank and cash was mainly attributable to (i) cash outflow from purchasing plant and equipment approximately HK\$6.1 million; (ii) Cash outflow from net decrease of bank borrowing amounted to approximately HK\$42.6 million; and (iii) Cash outflow from interest and finance charges paid approximately HK\$6.8 million.

As at 30 September 2020, the Group had pledged bank deposits of approximately HK\$43.7 million (31 March 2020: HK\$43.7 million). The current ratio as at 30 September 2020 was approximately 2.53 times (31 March 2020: 2.40 times). Net current assets amounted to approximately HK\$466.5 million (31 March 2020: HK\$461.2 million). Gearing ratio, calculated based on net debt (including contract liabilities, lease liabilities, trade and other payables, amount due to other partners of joint operations, bank borrowings less bank balances and cash and pledged bank deposit) divided by total capital, was approximately 52.8% as at 30 September 2020 (31 March 2020: 48.8%).

The Group mainly operates in Hong Kong, Philippines and Thailand with most of the transactions originally denominated in the respective local currency. Foreign exchange risk arises when future commercial transactions or recognised financial assets or liabilities are denominated in a currency that is not the entity's functional currency. As at 30 September 2020, the Group is exposed to foreign exchange risk from various currencies, primarily with respect to Philippine peso ("PHP") and Thai baht ("THB").

Except for receivables in relation to a transferred construction project which is denominated in THB and property under development for sales and certain receivables denominated in PHP, which is approximately HK\$72 million, HK\$171 million and HK\$22.4 million respectively, the Group will not be exposed to any other significant exchange risk.

The Group manage its foreign exchange risk by performing regular reviews of the Group's net foreign exchange exposure. As at 30 September 2020, the Group did not enter into any foreign exchange contracts, currency swaps or other financial derivatives. However, the management monitors foreign exchange exposure closely and will consider hedging significant foreign currency exposure should the need arise.

As at 30 September 2020, the Group did not have any capital commitments (31 March 2020: Nil). Save for any contingent liabilities which may arise from any of the litigations disclosed herein, the Group had no material contingent liabilities as at 30 September 2020 (31 March 2020: Nil).

## **CAPITAL STRUCTURE**

There has been no change in the capital structure of the Group during the Reporting Period. The share capital of the Group only comprises of ordinary shares. As at 30 September 2020, the Company's issued share capital was HK\$15,840,000 and the number of its issued ordinary shares was 1,584,000,000 of HK\$0.01 each.

# EMPLOYMENT, TRAINING AND DEVELOPMENT

As at 30 September 2020, the Group had a total of 291 (31 March 2020: 358) employees, who include the Directors. Remuneration of the employees is determined with reference to market terms and the performance, qualification and experience of individual employees. In addition to a basic salary, year-end discretionary bonuses are offered to those staff with outstanding performance to attract and retain eligible employees to contribute to the Group.

# CORPORATE GOVERNANCE AND OTHER INFORMATION

# **Corporate Governance Practices**

The Board has adopted and complied with the Corporate Governance Code (the "CG Code") as set out in Appendix 14 to the Rules (the "Listing Rules") Governing the Listing of Securities of the Stock Exchange of Hong Kong Limited (the "Stock Exchange"). The Company has complied with the code provisions in the CG Code during the Reporting Period.

## **Directors' Securities Transactions**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers contained in Appendix 10 of the Listing Rules (the "Model Code") as its own code of conduct regarding securities transactions by the Directors. Having made specific enquiry of all the Directors, all Directors have confirmed that they have complied with the required standards set out in the Model Code during the Reporting Period.

#### **Audit Committee**

The Company established an Audit Committee and the written terms of reference are available on the websites of the Stock Exchange and the Company. The Audit Committee consists of three Independent Non-executive Directors, namely Mr. Lum Pak Sum, Prof. Lam Sing Kwong Simon and Mr. Gong Zhenzhi. Mr. Lum Pak Sum is the chairman of the Audit Committee and has appropriate professional qualifications and experience in accounting matters.

The Audit Committee has reviewed the unaudited condensed consolidated financial statements of the Group for the Reporting Period.

# PURCHASE, SALES OF REDEMPTION OF THE LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any securities of the Company during the Reporting Period.

## **DIVIDENDS**

The Board did not recommend any payment of dividend for the Reporting Period.

# **SHARE OPTION SCHEME**

The Company adopted a share option scheme on 16 March 2015 (the "Scheme"). No share option has been granted since adoption and there were no share options outstanding as at 30 September 2020.

# **PUBLICATION OF 2020 INTERIM REPORT**

The 2020 interim report of the Company containing all the information required by the Listing Rules will be despatched to the shareholders of the Company and will also be published on the website of the Company at http://www.kwanonconstruction.com and the website of the Stock Exchange at http://www.hkexnews.hk.

By Order of the Board **Kwan On Holdings Limited Chen Zhenghua** *Chairman* 

Hong Kong, 30 November 2020

As at the date of this announcement, the Executive Directors are Mr. Chen Zhenghua, Mr. Zhang Fangbing, and Mr. Cao Lei; and the Independent Non-Executive Directors are Professor Lam Sing Kwong, Simon, Mr. Lum Pak Sum and Mr. Gong Zhenzhi.